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75TH TOBACCO SCIENCE RESEARCH CONFERENCE

September 11 - 14, 2022
New Orleans, Louisiana USA

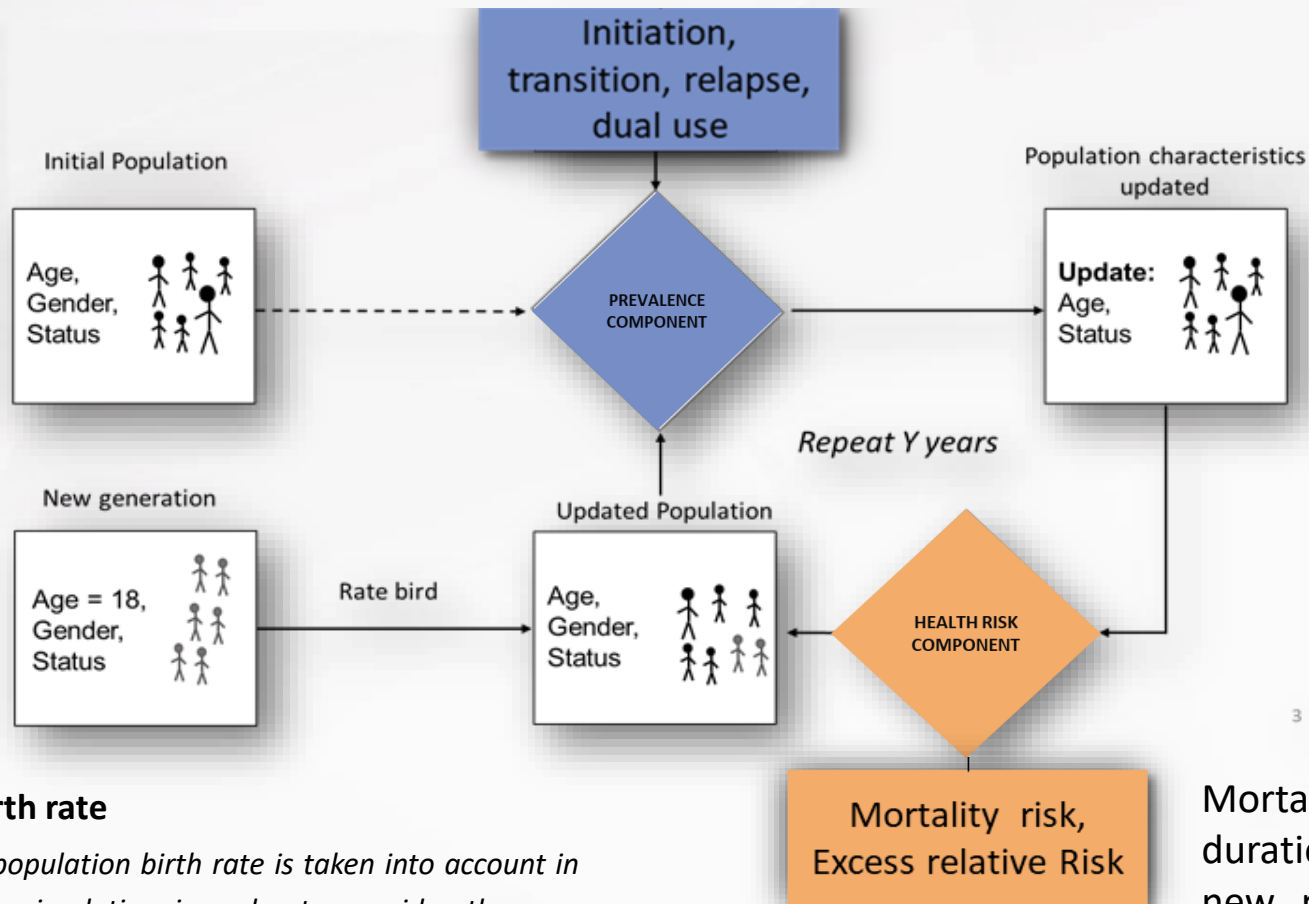


Assessing the US population health impact of introducing a new e-cigarette product into market using intentions to use data

Thomas Verron, Mengran Guo, Thomas Nahde, Grant O'Connell and Xavier Cahours

Dynamic population modeling (DPM) is a useful approach to assess the potential population health effects of a new product introduction when epidemiological data are not available.

DPM allows impact assessment of product initiation, switching, dual use, and cessation on future prevalence and mortality for a specific population.



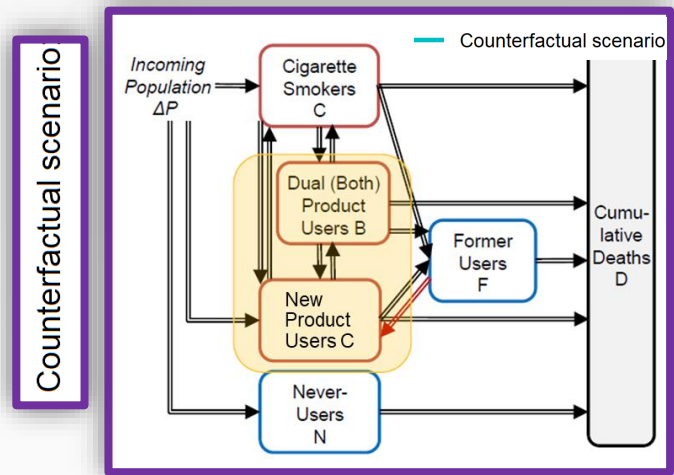
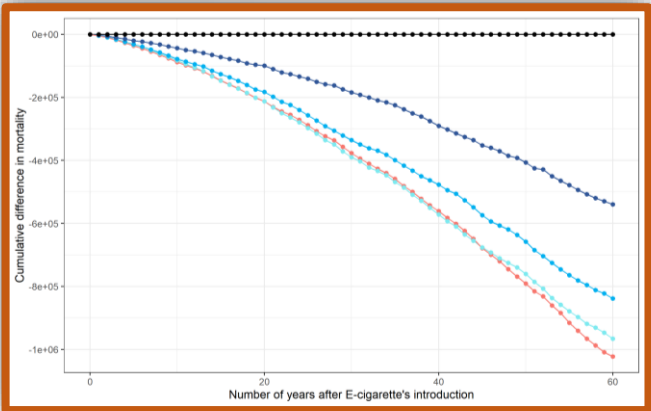
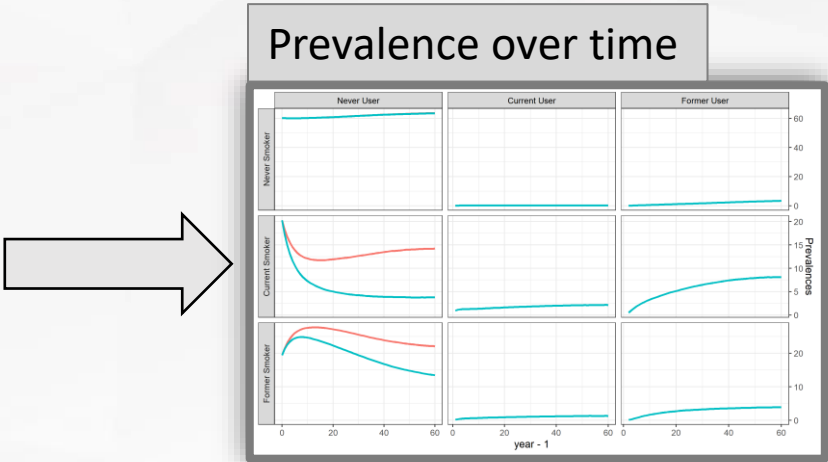
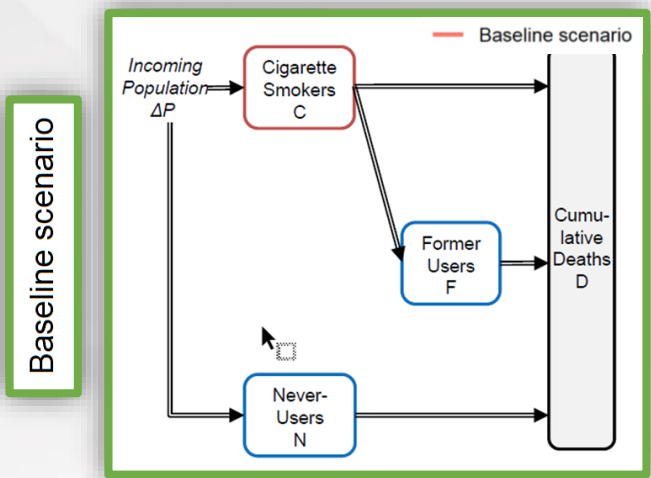
Birth rate

A population birth rate is taken into account in the simulation in order to consider the new generations over a long period of time.

Mortality calculated for each age interval - based on age, duration of smoking, and duration of quit; mortality rates for new product users based on excess relative risk (ERR) estimate, relative to smoking

How to predict the likely impact of a new product category on population health?

By comparing smoking prevalence and mortality risk associated in a **baseline scenario** and a **counterfactual scenario**



Transition matrix


	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_F
N_N	p1	p2		p3	p4			
N_C		p5	p6		p7	p8		
N_F		p9	p10		p11	p12		
C_N				p13	p14		p15	P16
C_C					p17	p18		p19
C_F					p21	p22		p23
C_N				p25	p26		p27	p28
F_C					p29	p30		p31
F_F					p33	p34		p35

Relative Risk

0.05	A reduction in risk of 95% compared to smoking
0.10	A reduction in risk of 90% compared to smoking
0.20	A reduction in risk of 80% compared to smoking
0.50	A reduction in risk of 50% compared to smoking

Transition matrix

A transition matrix contains the probability to change from one status to another one (initiate, relapse, stop, stay or switch)



Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
N_N	P1	P2		P3	P4				
N_C		P5	P6		P7	P8			
N_F		P9	P10		P11	P12			
C_N				P13	P14		P15	P16	
C_C					P17	P18		P19	P20
C_F					P21	P22		P23	P24
F_N				P25	P26		P27	P28	
F_C					P29	P30		P31	P32
F_F					P33	P34		P35	P36

Initiation

Relapse

Cessation

Stabilisation

Switch

9 status / 4 transitions per status

=

36 transition probabilities per matrix

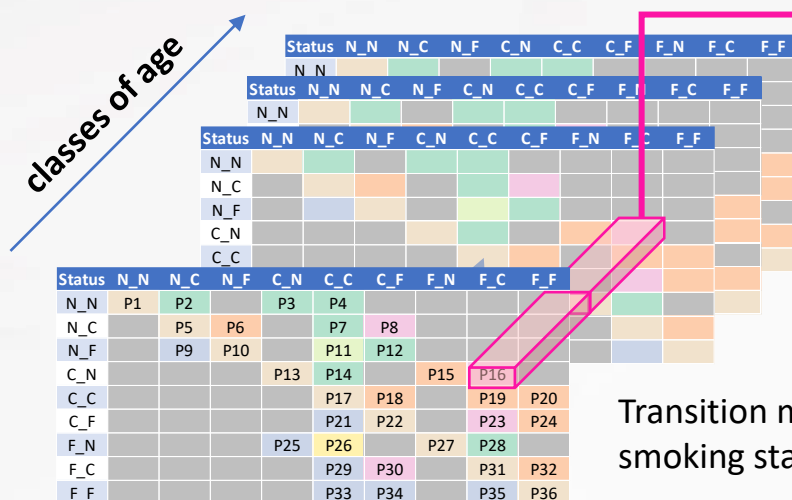
A transition matrix depends on demographic parameters such age, gender...

Transition matrix

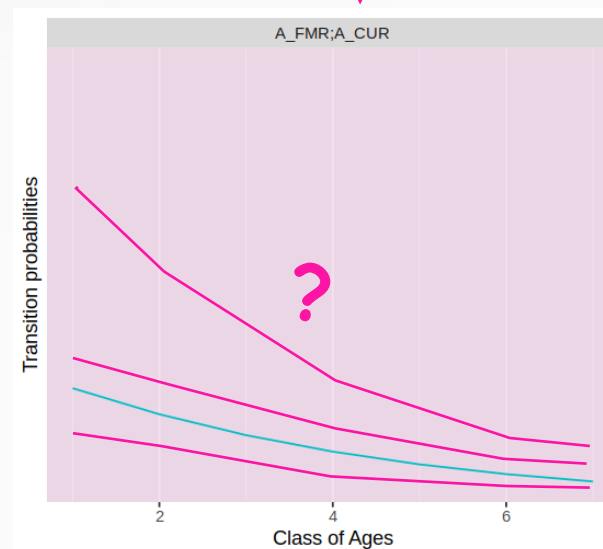
- Transition probabilities are key inputs for population models to determine the net population health impact of introducing a new tobacco product into a market
- In recent years, several publications have discussed the use of computational models to assess the overall population level impact of e-cigarettes in terms of changes in smoking prevalence, all-cause mortality, smoking-related mortality, etc.
- However, transition probabilities regarding product switching, initiation and cessation were often **assumed** in these published computational models.
- In order to project the long-term impact of a new product use on the US population, **transition probabilities representative of the US population are needed to replace assumptions** when developing population models.
- Only **longitudinal survey data provide accurate transition patterns** among adult cigarette smokers, new product users, and dual users by taking into account cigarette smoking and new product use histories and experimental or established use behaviors.

Transition matrix

To develop transitional patterns among different groups of cigarette and/or e-cigarette users, we used the longitudinal data **from wave 2 to wave 3 in the PATH public** use data files



Transition matrix according to smoking status and class of ages

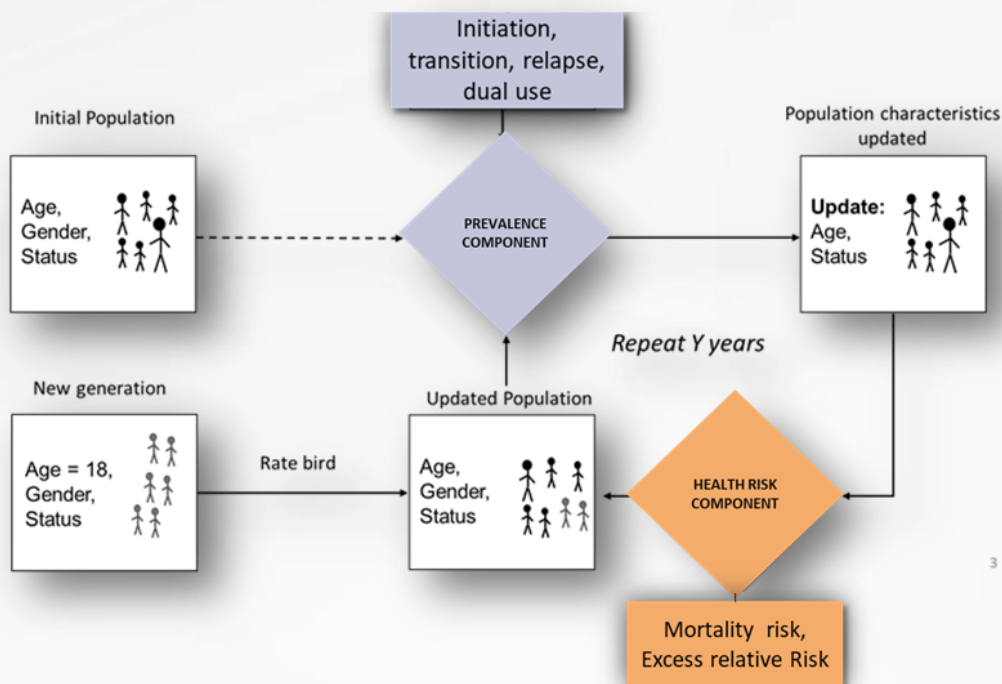


➡ How to update these transitions for a new e-cigarette not yet available on the market?

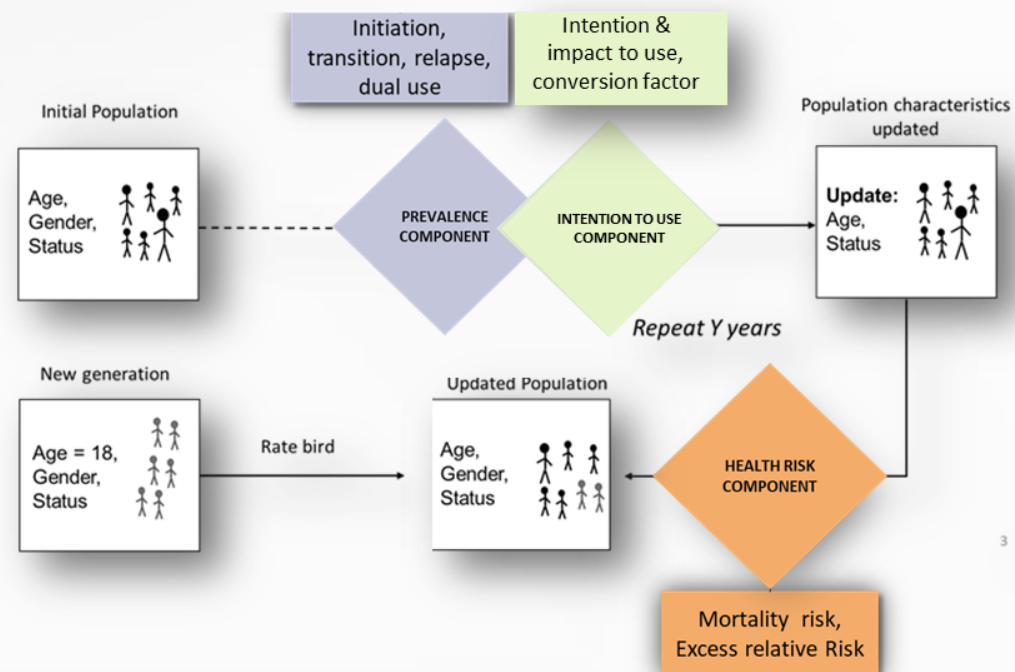
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How to update these transitions for a new e-cigarette not yet available on the market?

By adjusting the existing transition matrix with the intention to use the new product



3



3

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New transition matrix

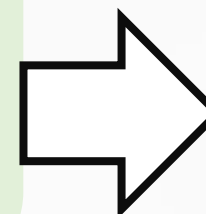
PATH Study

Transition Matrix for e-cigs

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
N_N	P1	P2		P3	P4				
N_C		P5	P6		P7	P8			
N_F		P9	P10		P11	P12			
C_N				P13	P14		P15	P16	
C_C					P17	P18		P19	P20
C_F					P21	P22		P23	P24
F_N				P25	P26		P27	P28	
F_C					P29	P30		P31	P32
F_F					P33	P34		P35	P36



Intention to use Study I2U Matrix for the new e-cig



Transition matrix for e-cigs + the new e-cig

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
N_N	P1*	P2*		P3*	P4*				
N_C		P5*	P6*		P7*	P8*			
N_F		P9*	P10*		P11*	P12*			
C_N				P13*	P14*		P15*	P16*	
C_C					P17*	P18*		P19*	P20*
C_F					P21*	P22*		P23*	P24*
F_N				P25*	P26*		P27*	P28*	
F_C					P29*	P30*		P31*	P32*
F_F					P33*	P34*		P35*	P36*

Intension to use

"ITU score" is the proportion of person having the **intention to use** the new e-cigarettes according their status.

Conversion factor

λ is the probability at which a person **performs the action of using** the product.

Impact to use

Impact to use is **the sign** of the impact of the intention to use the new-cigarette on the transition probabilities

Transition matrices updated for a new e-cigarette

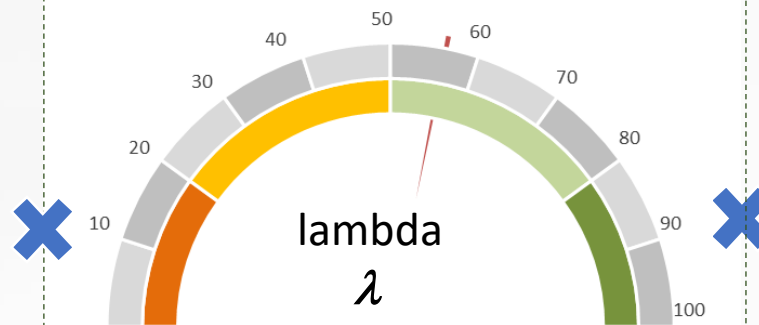
Intension to use

“ITU score” is the proportion of people having the **intention to use** the new e-cigarettes according their status.

Status	ITU
N_N	0.0%
N_C	2.5%
N_F	0.0%
C_N	5.0%
C_C	2.5%
C_F	5.0%
F_N	0.0%
F_C	2.5%
F_F	0.0%

Conversion factor

λ is the probability at which a person **performs the action of using** the product.



Impact to use

Impact to use is **the sign** of the intention to use the new-cigarette on the transition probabilities

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
N_N	-	+							
N_C		+	-		-	-			
N_F		+	-		-	-			
C_N				-				+	
C_C					-	-		+	
C_F						-		+	
F_N				-	-			+	
F_C					-	-		+	
F_F					-	-		+	

Note: The intensity of the modification of transition will be proportional to the current transition probability among all the transition impacted in the same direction. Higher is the current transition higher will be the impact. The modification will be ranged from 0 (no intention to use) to $\lambda \times$ ITU score.



Example of transition matrices updated for a new e-cigarette

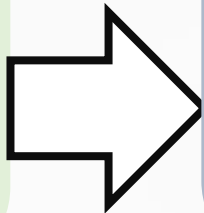
PATH Study

Transition Matrix for e-cigs

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
C_N				73.3%	6.4%		18.9%	1.4%	



Intention to use Study I2U Matrix for the new e-cig



Transition Matrix for e-cigs + the new e-cig

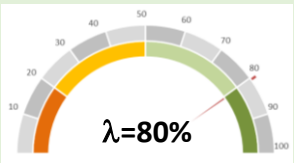
Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
C_N				69.3%	6.4%		18.9%	5.4%	

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
C_N				69.3%	9.6%		18.9%	2.2%	

Intension to use

Status	I2U
C_N	5.0%

Conversion factor



Impact to use

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
C_N				-				+	

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
C_N				-	+			+	

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Example of transition matrices updated for a new e-cigarette

New-e-cigarette ITU score for Smoker ; Never ENDS user

Status	IZU
C_N	5.0%

And with a conversion factor



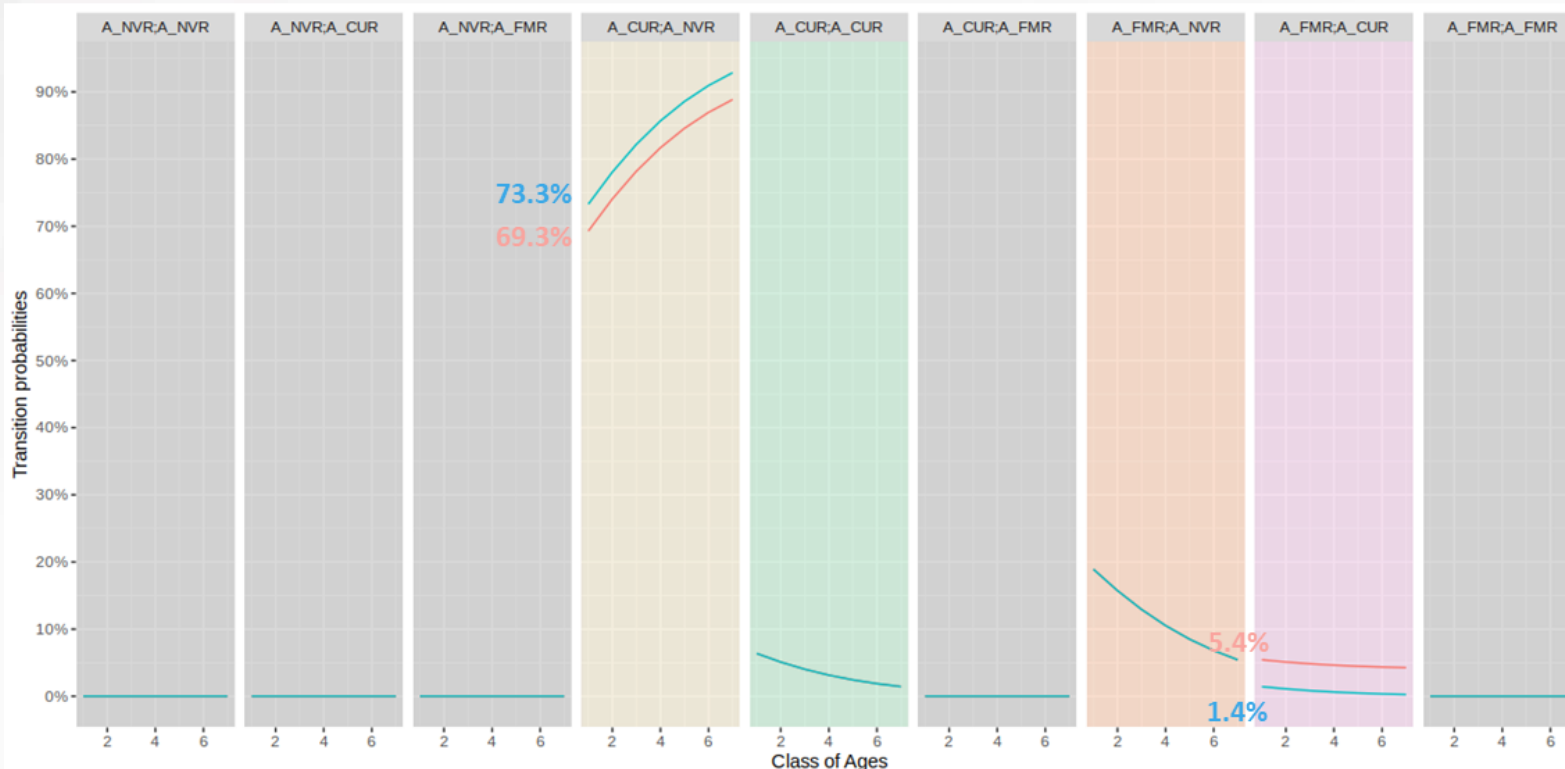
Impact sign of UTI score on transition matrix for C_C

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
C_N				-				+	

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
C_N				73.3%	6.4%		18.9%	1.4%	



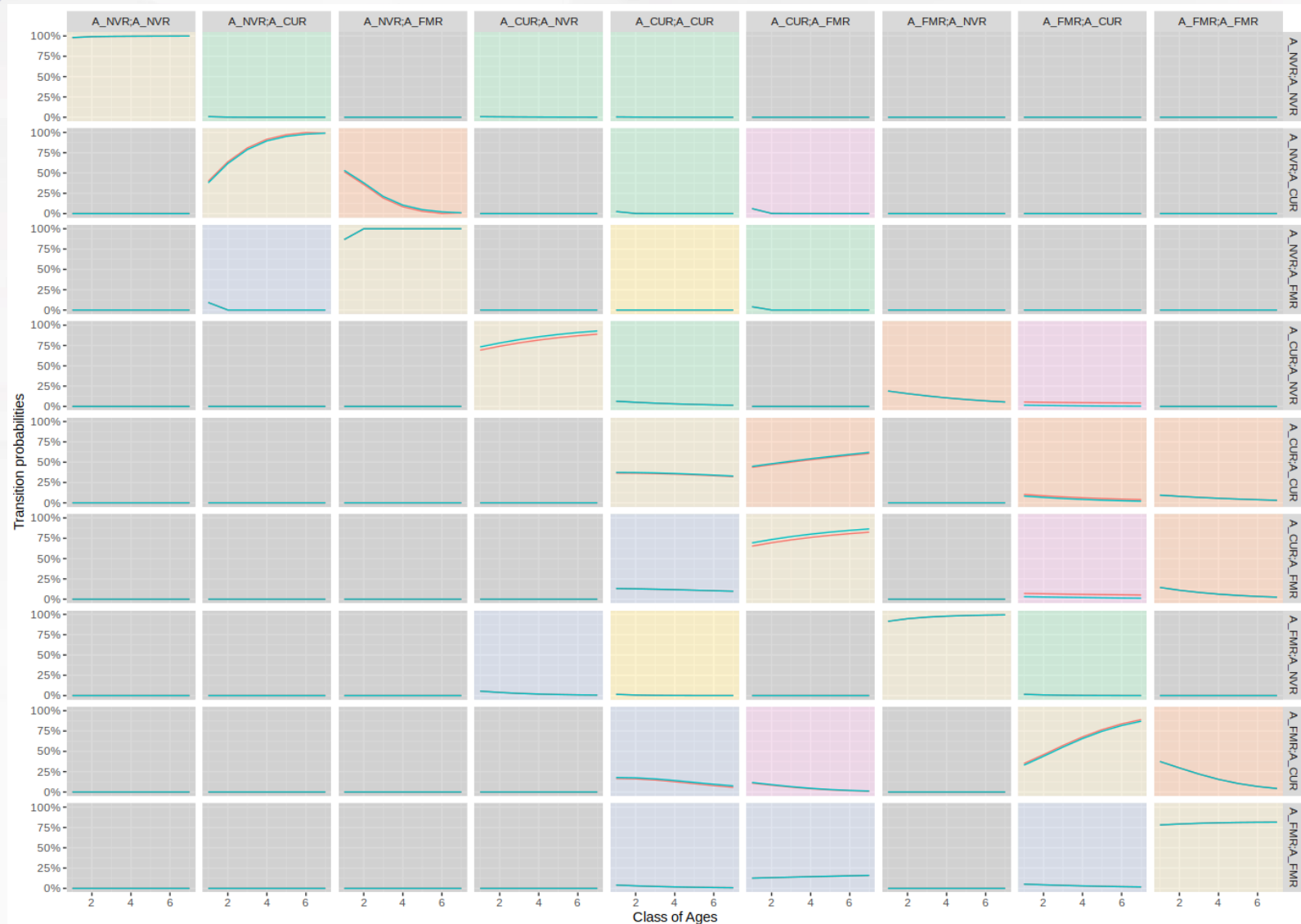
Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
C_N				69.3%	6.4%		18.9%	5.4%	



Current Prevalence
Updated Prevalence with ITU

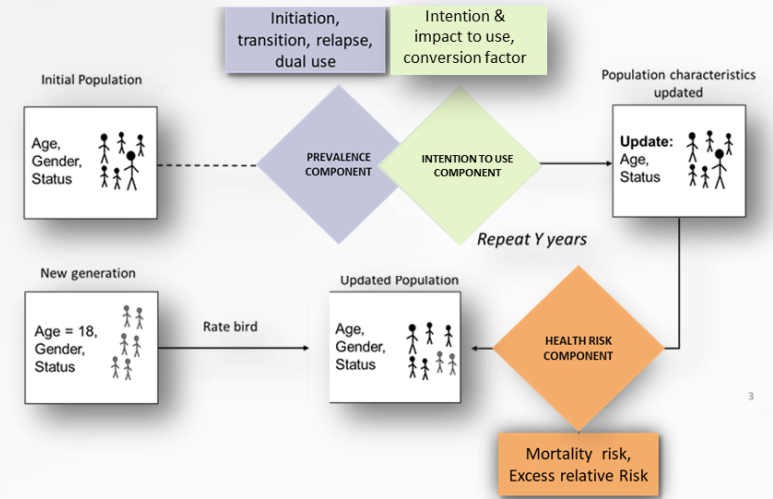
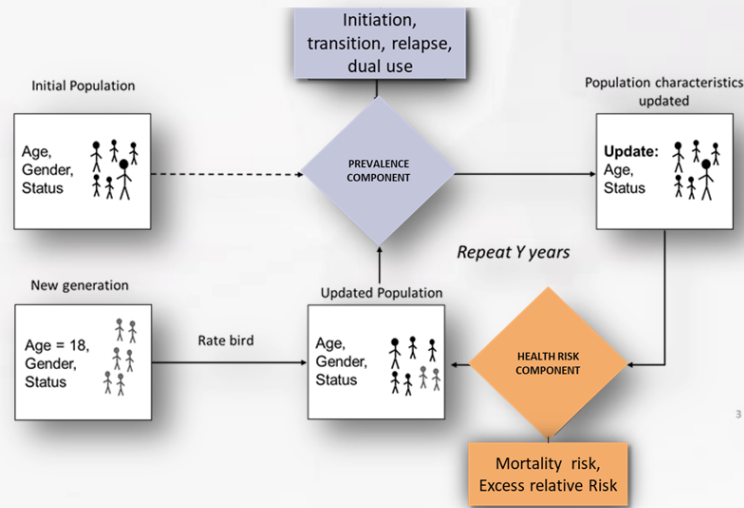
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Example: Transition matrices updated for a new e-cigarette



Current Prevalence
Updated Prevalence

DPM for a new e-cigarette



1 Base Case

2 Counterfactual Case

3 Counterfactual Case + New Product

Transition matrices

Cig	N	C	F
N	P _{NN}	P _{NC}	0
C	0	P _{CC}	P _{CF}
F	0	P _{FC}	P _{FF}

Transition matrices

Status	N	N	N	C	N	C	C	C	F	N	F	C	F	F
N_N	P1	P2	P3	P4	P5	P6	P7	P8	P9	P10	P11	P12	P13	P14
N_C														
N_F														
C_N														
C_C														
C_F														
F_N														
F_C														
F_F														

Transition matrices

Status	N	N	N	C	N	C	C	C	F	N	F	C	F	F
N_N	P1	P2	P3	P4	P5	P6	P7	P8	P9	P10	P11	P12	P13	P14
N_C														
N_F														
C_N														
C_C														
C_F														
F_N														
F_C														
F_F														

PREVALENCE COMPONENT

consumption



Mortality model

consumption



Relative risk



Mortality model

consumption




Relative risk



Mortality model


INTENTION TO USE COMPONENT

Example of results of three scenarios



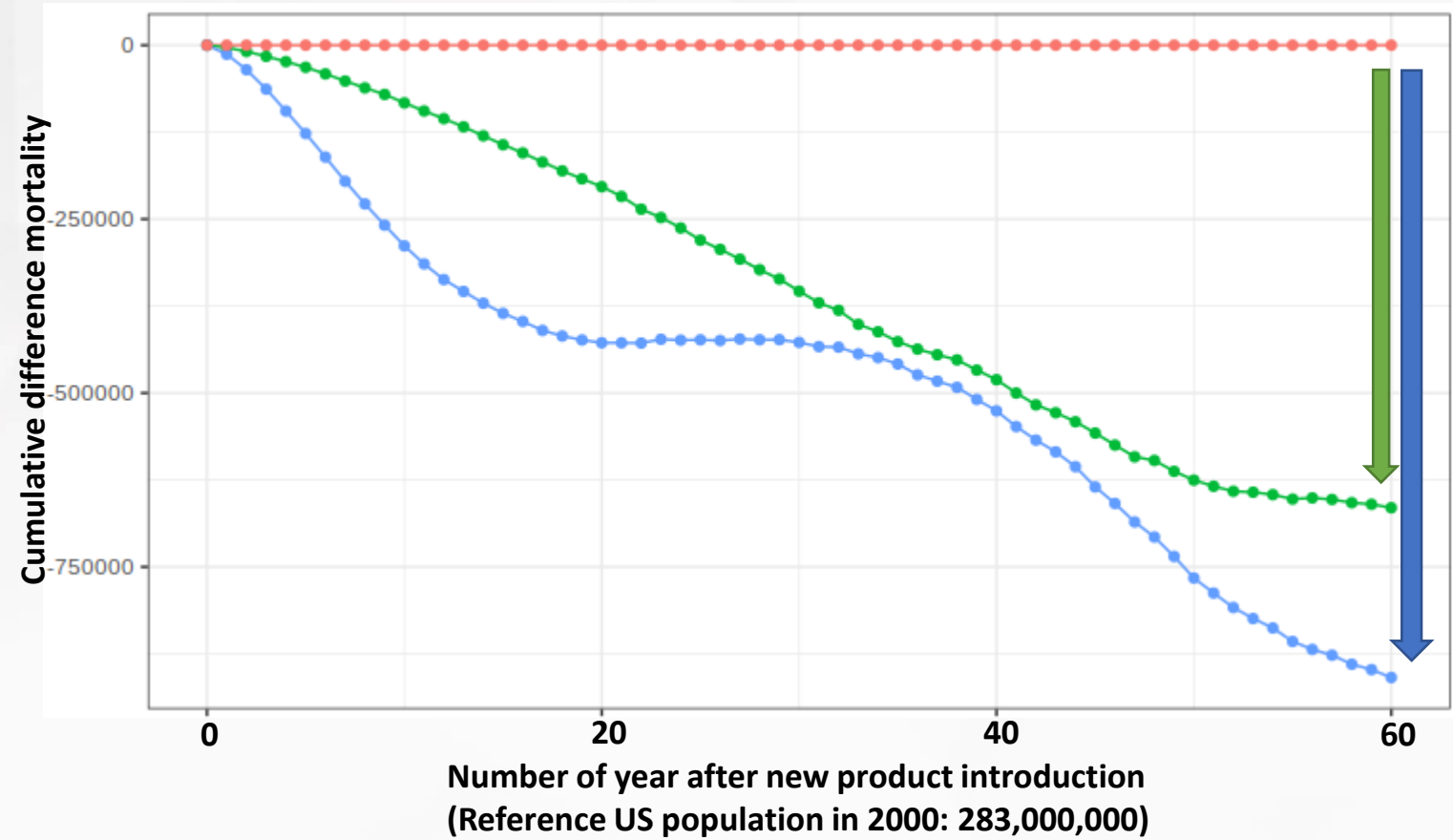
Err = 5 %

Status	ITU
N_N	0.0%
N_C	2.5%
N_F	0.0%
C_N	5.0%
C_C	2.5%
C_F	5.0%
F_N	0.0%
F_C	2.5%
F_F	0.0%



$\lambda=80\%$

Status	N_N	N_C	N_F	C_N	C_C	C_F	F_N	F_C	F_F
N_N	-	+							
N_C		+	-		-	-			
N_F			-						
C_N				-				+	
C_C					-	-		+	
C_F						-		+	
F_N				-	-			+	
F_C					-	-		+	
F_F								+	



- 1

Base case (total death: 42,702,323)
- 2

Counterfactual case

- 664,933 (-1.56%)
- 3

Counterfactual + New product

- 908,997 (-2.13%)

Conclusions

- **Dynamic population modelling (DPM)** is a useful approach to assess the potential **population health effects of introducing a new tobacco product compared to cigarette** when epidemiological data are not yet available.
- **Transition probabilities are fundamental inputs** to determine the net population health impact of introducing a new tobacco product onto the market
- **For a new e-cigarette, no prevalence data** from longitudinal studies are available to compute the new transition matrices in order to assess the potential health impact of new product by DPM.
- In this presentation we have shown how the **intention to use** could be implemented in DPM in order to adjust the transition probabilities for a new e-cigarette, and to evaluate its likely health impact on a population.



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